



Managed Care Underpayment Recovery: Maximize Revenue with Dollars Owed

Millions of dollars in managed care payments contractually owed to hospital systems remain uncollected each year due to:

- Limited resources devoted to payment validation
- Unclear contract terms
- Undetected mandates in the provider manual
- Inappropriate denials

Blue & Co., LLC is pleased to offer its healthcare clients a comprehensive review of their managed care contracts with third party payers by auditing contracted allowable amounts against payments. In conjunction with our comprehensive review, we will analyze managed care contract language for any ambiguous terms leading to incorrect reimbursement.

We will also identify any internal processes governed by managed care contract language that may be contributing to less than expected payment such as:

- Accurate patient registration
- Appropriate documentation in the medical record
- Comprehensive charge capture
- Accurate CDM
- Correct coding and billing with payer specific edits

Our goal is to assist hospitals in recovering the maximum allowable reimbursement due from contracted third party payers. Our proven methodology identifies and resolves both payer and hospital operational issues that may be limiting optimal managed care dollar collection. We work with payers and the hospital business office to educate staff and foster successful relationships designed to improve efficiencies, assisting with timely and accurate third party reimbursement.

For more information, please contact:

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