



## Hospital Accounts Receivable Assessment and Action Plan

Blue provides a complete Accounts Receivable (A/R) analysis from patient access to billing, follow-up and collection. Our analysis will in turn offer opportunities for improved productivity and cash flow, reduced days in A/R and decreased bad debt. We develop an action plan your organization can use as a tool to address our recommendations. The action plan consists of necessary actions, timeframes, responsible parties, expected outcomes and key performance indicators to measure success.

Improvement and change are difficult to incorporate into a hospital's daily operational management. Decreases in reimbursement due to Medicare and Medicaid funding cuts, increases in the uninsured population and managed care pressures by insurance companies coupled with declining hospital margins, demand constant process improvements in the revenue cycle.

Blue has long demonstrated improved operational results in key areas of the revenue cycle. Our team of qualified A/R Management experts will interview staff, observe processes, review policies and procedures and analyze work flows and reports in the following areas:

- Scheduling and Pre-registration
- Point of Service Collection
- Unbilled Revenue
- Billing and Follow-up
- Cash Management
- Denial Management
- Bad Debt Management
- Productivity and Benchmarking

Blue can assist the Hospital with facilitation of the "Action Plan" by working directly one on one with Hospital personnel or by scheduling conference calls that focus on evaluation of work efforts being made by staff according to the agreed upon time table. The opportunities will result in work efficiencies that will reduce costs, generate expediciencies to cash flow, and create reductions in the accounts receivable and bad debt.

For more information, please contact:

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